





# **South and East European Development Center**

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Volos, 29-03-2011

Ref. No 4433

# Call for External Experts for implementing activities, for the "TERCO" project, approved by the ESPON Programme

# The deadline for receipt of the applications is 15<sup>th</sup> of April 2011.

Posted by the South and East European Development Center (SEED), Department of Planning and Regional development, University of Thessaly, Greece

# 1. Background

The TERCO research project, "European Territorial Cooperation as a Factor of Growth, Jobs and Quality of Life", is funded by ESPON Applied Research under Priority 1 (2013/1/9), which started on 16<sup>th</sup> of February 2010 and will end on 31<sup>st</sup> of March 2013. The main objective of the project is to assess the relationship between transnational territorial co-operation (TTC) and the development paths of EU and neighbouring regions. The Department of Planning and Regional Development at the University of Thessaly is responsible for the coordination of the WP2.5 "Identification of adequate territorial structures of Transnational Territorial Cooperation and analysis of specific border situations of territorial cooperation". The Partnership of the TERCO projects is as follow: Lead-Partner: EUROREG - Centre for European Regional and Local Studies, University of Warsaw (Poland). Project-Partners: University of Strathclyde (Scotland); Free University of Brussels (Belgium); University of Eastern Finland (Finland); University of Thessaly, (Greece) and Autonomous University of Madrid (Spain).

# 2. Scope of the work

The successful external expert applicant will work in cooperation with the scientific team of TERCO project at the University of Thessaly towards achieving the goals of the empirical work. The research work involves:

- Mapping of territorial cooperation-related agents and institutions in Greek, Bulgarian and Turkish side.
- Conducting in-depth interviews with a selected but considerable number of stakeholders and experts in Greek, Bulgarian and Turkish side.

- Collecting Questionnaires in Greek, Bulgarian and Turkish side.
- Discourse analysis (document analysis) in Greek, Bulgarian and Turkish side.
- Newspaper screening in Greek, Bulgarian and Turkish side.

Aiming to ensure a better understanding of the political and socio-economic background of the area under investigation, the successful external expert applicant will organize his/her empirical work around the following activities and research tasks involving the collection, study and analysis of:

- relevant official documents,
- political statements,
- press material,
- reports of debates,
- brochures, and local archival work,
- ethnographic data

#### 3. Deliverables

During the contract period the successful external expert applicant should prepare and submit under the guidance of the scientific team of TERCO project at the University of Thessaly and will be responsible for:

- Preparing a list of potential territorial cooperation-related agents and institutions at the Greek and Turkish side.
- Conducting 10 in-depth interviews in Greece, 10 in-depth interviews in Bulgaria and 10 in-depth interviews in Turkey with key stakeholders in the area under investigation.
- Collecting 50 standardized questionnaires in Greece 50 standardized questionnaires in Bulgaria and 50 standardized questionnaires in Turkey from municipal representatives in the area under investigation.
- Preparing and compiling an in-depth Interview Report.
- Preparing and compiling a Standardized Questionnaire Report
- Preparing and compiling a Discourse Analysis Report.
- Preparing and compiling Newspapers Screening Report

# 4. Required Skills and Experience

# **Education**

- University Degree in economics or social sciences or any other related applied sciences.
- Master's degree in economics or social sciences or any other related applied sciences (preferably with specialization in Sustainable Development).
- Expertise in Legislative Framework Analysis of Greece, Bulgaria and Turkey.

# Experience

- Experience in implementing and coordinating Cross-Border projects.
- Previous experience in Bulgaria and Turkey-related issues is an important asset.
- Previous experience with international development agencies will be a strong advantage.

# **Language requirements**

- Fluency in speaking, reading and writing Greek and English is required.
- Knowledge of Turkish or / and Bulgarian will be a strong asset

# **Interview**

• All the applicants will be interviewed at a date set by the members of SEED-UTH, and they will be informed of the date, time and place.

#### Other Requirements:

- Involvement in territorial cooperation related projects.
- Advanced IT skills are welcomed.
- Ability to work effectively.
- Strong communication skills and cooperation skills;
- Have excellent analytical skills;
- Working in Teams

# 5. Equal Opportunities

Equal opportunities policy without distinction on the grounds of sex, racial or ethnic origin, religion or belief, disability, age or sexual orientation will be applied.

#### 6. Location and duration

The services by the successful external expert applicant will be executed under the guidance and coordination of the SEED-UTH Team. Most of the services listed in Article 2 and 3, will take place across the Greek-Turkish-Bulgarian triangle. The time length of the Contract spans to a twelve (12) month period after the contract has been signed.

### 7. Contract

There will be a fixed term contract for the period April 2011-April 2012. The total amount of money available in order to complete the above activities comes to ten thousand euros  $(10.000,00) \in VAT$  included. Travels and accommodation expenses for the successful external expert applicant have to be considered within their contract agreement budget. Hence, travel and accommodation costs will be covered by the successful external expert applicant.

# 8. Evaluation Criteria

- 1. Education (10 points)
- 2. Experience (30 points)
- 3. Language requirements (20 points)
- 4. Interview (10 points)
- 5. Bids (30 points)

### 9. Procedure of applying

If you are interested in this contract (legal or physical entities), you should submit your **Bids** and the **Required documents** mentioned below either by post or by courier not later than **15/4/2011**, in which case the evidence of the date of dispatch shall be constituted by the postmark or the date of the deposit slip, to the following address:

Dr. Ageliki Anagnostou
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Pedion Areos, TK 38334
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E-mail: aganag@uth.gr

# Required documentation:

- Bids of your proposed work
- If you are a legal entity, proposed people that will work on the project and their Curriculum Vitaes in English
- Degrees/Certificates, prior working experience certificates. Genuine copies and official translations
  of originals will be submitted by applicants before their final selection for the recruitment of the
  SEED. Failure to submit genuine copies of the originals shall automatically mean the rejection of the
  candidate.
- Curriculum Vitae in English
- The name, current position, and relationship to the applicant, of one referee

All candidate external experts (legal or physical entities) must sent the expression of interest together with all supporting documents by post (registered post or courier) not later than 15<sup>th</sup> of April, 2011

For further information please contact: Dr. Angeliki Anagnostou at +302421074485, email: <a href="mailto:aganag@uth.gr">aganag@uth.gr</a>.